Presentation Overview

• MTC TSP Requirement
• Required SamTrans performance targets
• SamTrans strategies to achieve targets
• Annual monitoring program
• Next Steps
MTC TSP Requirement

• Purpose of TSP: Improve financial performance, improve productivity and attract more riders
• Resulting from a 2-year study effort, MTC establishes performance requirements for seven operators
  - AC Transit, BART, Caltrain, GGBHTD, SFMTA, SamTrans, and VTA
• Each operator must achieve a 5% real reduction in one of these performance measures by 2017
  - Cost per revenue hour
  - Cost per passenger
  - Cost per passenger-mile

MTC TSP Requirement (cont’d)

• Operator must maintain these reductions; thereafter, growth is limited to CPI
• Operators adopt a strategic plan by 3/31/13 on how to achieve the targets
• Operators report on these performance measures to the MTC on an annual basis, starting in FY2014
• By FY2019, MTC will link operating and capital funds it administers to the achievement of these targets
TSP Performance Goal

• The baseline year is established at the highest reported cost between FY2008 and FY2011
• A 5% reduction is calculated from that highest reported cost
• Look at two baselines:
  – Fixed route
  – Paratransit

SamTrans Fixed-route Target

<table>
<thead>
<tr>
<th></th>
<th>FY2008*</th>
<th>FY2009*</th>
<th>FY2010*</th>
<th>FY2011*</th>
<th>FY2017 Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>$/Service Hour</td>
<td>$155.81</td>
<td>$160.07</td>
<td>$164.90</td>
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<td>$/Passenger</td>
<td>$6.69</td>
<td>$6.74</td>
<td>$6.95</td>
<td>$7.14</td>
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<tr>
<td>$/Passenger Mile</td>
<td>$1.36</td>
<td>$1.23</td>
<td>$1.38</td>
<td>$1.52</td>
<td>$1.45</td>
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</tbody>
</table>

* Note: Dollars are all expressed in FY2011$
### SamTrans Paratransit Target

<table>
<thead>
<tr>
<th></th>
<th>FY2008*</th>
<th>FY2009*</th>
<th>FY2010*</th>
<th>FY2011*</th>
<th>FY2017 Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>$/Service Hour</td>
<td>$68.24</td>
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<td>$/Passenger</td>
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<tr>
<td>$/Passenger Mile</td>
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<td>$4.74</td>
<td>$4.64</td>
<td>$4.52</td>
<td>$4.75</td>
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</tbody>
</table>

* Note: Dollars are all expressed in FY2011$.

### Range of TSP Strategies for Fixed-route Service

- Leverage part-time operators to offset costs
- Favorable CUB contract negotiations
- SamTrans Service Plan (SSP) implementation
- Use of more fuel-efficient vehicles, including hybrids, to reduce operating costs
- Revise fare policy to attract more riders, including discount day and youth passes
- Target marketing
Range of TSP Strategies for Paratransit

• For paratransit, purpose would be to reduce costs rather than increase ridership
• Range of strategies include:
  - Continue to implement Senior Mobility Action Plan recommendations
  - Consider volunteer driver program
  - Explore alternative service delivery models
  - Reduce paratransit service area to what is legally mandated

Annual Monitoring Program

• MTC requires annual submittal of progress on achieving targets
• By FY2018, MTC will review overall progress
• By FY2019, MTC will link funding to achievement of goals
Next Steps

- January 2013: Receive input from Board
- February 2013: Review the final draft with the Board
- March 2013: Submit a board-approved TSP Strategic Plan to MTC