



Purchase of up to 31 Non-Revenue Support Vehicles



SamTrans Board of Directors | February 4, 2026

Background

- Staff presented this agenda item for Board consideration at the December 3, 2025, Board meeting
- Staff explained that the District is subject to statutory bidding requirements
- Per enabling legislation, the District must award contracts to the lowest responsive and responsible bidder or the bidder providing best value to the District (Pub. Utility Code 103222)
- Per Public Contract Code, the District is allowed to utilize competitively solicited cooperative contracts, such as through the State Department of General Services (DGS)
- Using cooperative contracts saves the District time and resources, such as favorable pricing

Proposed Purchases

Quantity	Vehicle Model/Type	Cost
17	Toyota Rav4 Hybrid	\$792,664.61
3	Toyota Camry	\$84,011.91
6	Toyota Corolla Hybrid	\$175,979.04
3	Ford Transit F-250 EVs	\$197,633.42
1	Ford Maverick Hybrid	\$31,496.07
1	Ford F-150	\$56,714.84
TOTAL: 31		\$1,338,499.89

Supplemental Information

- Board asked staff to investigate if these vehicles could be purchased from local dealerships
- Neither applicable statutory nor case law supports geographic restrictions or preferences in determining best value
- Historical purchases and current research confirm a District solicitation is unlikely to yield participation from local dealerships or better prices if such dealerships submitted bids
- Staff reached out to three local Toyota dealers:
 - 1. One available vehicle at \$18,000 above the DGS contract price
 - 2. Two non-white vehicles at \$8,000 each above the DGS contract
 - 3. Third dealer was not interested

Support of San Mateo County Economy

- District does utilize a local shop to provide maintenance and repair services for these support vehicles
- Current 5-year Service Contract with South San Francisco business has a value of \$779,665
- San Mateo County receives sales and use taxes collected for the purchase of these support vehicles, even though the dealerships are located outside of the County

Advantages of Using Cooperative Contracts

- Consistent fleet vehicles for interoperability
- Availability as-needed during normal market conditions
- Access to lower prices due to volume discounts
- Reduction in life cycle maintenance costs as a result of standardization in fleet

Budget Impact

- The proposed purchase of 31 Support Vehicles will be funded from:
 - Project budgets approved by the Board from Fiscal Years 2024 through 2026,
 - Project savings from earlier non-revenue vehicle replacements,
 - District Sales Tax, and
 - Prior years' capital cost set-asides.

Proposed Motion

1. **Authorize the purchase of up to 31 non-revenue support vehicles** through competitively solicited State of California, Department of General Services contracts (DGS Contracts) for a total not-to-exceed amount of \$1,338,500, inclusive of fees, delivery, extended warranties, and taxes;
2. **Authorize the General Manager/CEO** or designee to **execute one or more contracts with authorized DGS dealers**, in forms approved by legal counsel; and
3. **Authorize the General Manager/CEO** or designee to **dispose of up to 25 surplus support vehicles** in full conformity with the District Policy.



Thank You

