

**SAN MATEO COUNTY TRANSIT DISTRICT
FY2020 ADOPTED OPERATING BUDGET**

Attachment A

| | <u>FY2018 ACTUAL</u> | <u>FY2019 BUDGET</u> | <u>FY2019 FORECAST</u> | <u>FY2020 ADOPTED BUDGET</u> | <u>Adopted FY2020 Budget vs FY2019 Forecast</u> | <u>Percent Change</u> |
|---|--------------------------|--------------------------|----------------------------|--------------------------------------|---|---------------------------|
| | A | B | C | D | E = D-C | F = E/C |
| SOURCES OF FUNDS: | | | | | | |
| Operating Revenues | | | | | | |
| 1 Passenger Fares | 15,742,071 | 16,457,750 | 15,400,000 | 15,264,000 | (136,000) | -0.9% |
| 2 Local TDA and STA Funds | 42,013,481 | 47,485,688 | 47,485,688 | 59,746,274 | 12,260,586 | 25.8% |
| 3 Pass through to Other Agencies | 824,536 | 743,268 | 743,268 | 316,000 | (427,268) | -57.5% |
| 4 Operating Grants | 5,907,965 | 3,533,624 | 3,533,624 | 2,810,717 | (722,908) | -20.5% |
| 5 SMCTA Measure A | 9,623,433 | 11,088,532 | 11,088,532 | 12,796,123 | 1,707,591 | 15.4% |
| 6 SM County Measure K & Other | 3,750,000 | 2,500,000 | 2,500,000 | 0 | (2,500,000) | -100.0% |
| 7 AB434, TA Funded Shuttles & Other | 322,950 | 414,000 | 414,000 | 417,100 | 3,100 | 0.7% |
| 8 Subtotal - Operating Revenues | 78,184,435 | 82,222,862 | 81,165,112 | 91,350,214 | 10,185,102 | 12.5% |
| Other Revenue Sources | | | | | | |
| 10 District Sales Tax | 87,796,916 | 86,353,200 | 90,000,000 | 91,000,000 | 1,000,000 | 1.1% |
| 11 Measure W Sales Tax | - | - | - | 45,500,000 | 45,500,000 | n/a |
| 12 Investment Income | 1,984,837 | 2,030,000 | 3,300,000 | 3,600,000 | 300,000 | 9.1% |
| 13 Other Interest, Rent & Other Income | 7,963,956 | 7,890,875 | 7,540,531 | 6,968,323 | (572,207) | -7.6% |
| 14 Due from PCJPB, SMCTA & SAMTR Capital W&B | 20,634,149 | 31,179,608 | 31,179,608 | 41,573,346 | 10,393,737 | 33.3% |
| 15 | | | | | | |
| 16 Subtotal - Other Revenues | 118,379,858 | 127,453,684 | 132,020,139 | 188,641,669 | 56,621,530 | 42.9% |
| 17 | | | | | | |
| 18 Total Sources of Funds | 196,564,293 | 209,676,546 | 213,185,251 | 279,991,882 | 66,806,631 | 31.3% |
| 19 | | | | | | |
| USES OF FUNDS: | | | | | | |
| 21 PCJPB, SMCTA & SAMTR Capital Wage & Benefits | 20,634,149 | 31,179,608 | 31,179,608 | 41,573,346 | 10,393,737 | 33.3% |
| 22 Motor Bus | 114,350,328 | 132,453,297 | 129,095,907 | 143,492,401 | 14,396,495 | 11.2% |
| 23 A.D.A. Programs | 16,835,809 | 18,998,212 | 17,493,003 | 19,665,385 | 2,172,382 | 12.4% |
| 24 Caltrain | 6,169,761 | 7,634,404 | 7,634,404 | 9,156,123 | 1,521,719 | 19.9% |
| 25 Multi-Modal Programs | 2,019,028 | 2,589,406 | 2,290,000 | 2,678,911 | 388,911 | 17.0% |
| 26 Pass through to Other Agencies | 824,536 | 734,268 | 734,268 | 316,000 | (418,268) | -57.0% |
| 27 Land Transfer Interest Expense | 56,057 | 45,716 | 45,716 | 45,716 | - | 0.0% |
| 28 Total Operating Expenses | 160,889,668 | 193,634,911 | 188,472,906 | 216,927,882 | 28,454,976 | 15.1% |
| 29 | | | | | | |
| 30 Total Operating Surplus/(Deficit) | 35,674,625 | 16,041,635 | 24,712,345 | 63,064,001 | 38,351,655 | 155.2% |
| 31 | | | | | | |
| 32 District Sales Tax Capital | 8,789,413 | 6,015,570 | 6,015,570 | 8,494,119 | 2,478,549 | 41.2% |
| 33 Measure W Sales Tax Capital | | | | 2,435,000 | 2,435,000 | n/a |
| 34 Sales Tax Allocation - Capital Programs | 8,789,413 | 6,015,570 | 6,015,570 | 10,929,119 | 4,913,549 | 81.7% |
| 35 | | | | | | |
| 36 Total Debt Service | 21,631,424 | 21,612,357 | 21,612,357 | 19,358,210 | (2,254,147) | -10.4% |
| 37 | | | | | | |
| 38 Total Uses of Funds | 191,310,505 | 221,262,838 | 216,100,833 | 247,215,211 | 31,114,378 | 14.4% |
| 39 | | | | | | |
| 40 PROJECTED SURPLUS/(DEFICIT) | 5,253,788 | (11,586,292) | (2,915,582) | 32,776,671 | 35,692,253 | -1224.2% |

**SAN MATEO COUNTY TRANSIT DISTRICT
FY2020 ADOPTED OPERATING BUDGET**

Attachment A

| | <u>FY2018 ACTUAL</u> | <u>FY2019 BUDGET</u> | <u>FY2019 FORECAST</u> | <u>FY2020 ADOPTED BUDGET</u> | <u>Adopted FY2020 Budget vs FY2019 Forecast</u> | <u>Percent Change</u> |
|---|--------------------------|--------------------------|----------------------------|--------------------------------------|---|---------------------------|
| | A | B | C | D | E = D-C | F = E/C |
| <u>SOURCES OF FUNDS:</u> | | | | | | |
| OPERATING REVENUES - MOTOR BUS: | | | | | | |
| 1 PASSENGER FARES | 14,854,688 | 15,501,882 | 14,500,000 | 14,355,000 | (145,000) | -1.0% |
| 2 | | | | | | |
| 3 LOCAL (TDA) TRANSIT FUND: | 36,440,750 | 39,725,672 | 39,725,672 | 45,609,233 | 5,883,561 | 14.8% |
| 4 | | | | | | |
| 5 STATE TRANSIT ASSISTANCE: | 3,310,138 | 5,669,191 | 5,669,191 | 10,006,821 | 4,337,630 | 76.5% |
| 6 | | | | | | |
| 7 OPERATING GRANTS: | 2,146,197 | 1,448,667 | 1,448,667 | 735,192.50 | (713,475) | -49.3% |
| 8 | | | | | | |
| 9 DISTRICT SALES TAX REVENUE: | 51,224,347 | 63,900,090 | 60,470,320 | 66,093,848 | 5,623,528 | 9.3% |
| 10 | | | | | | |
| 11 INVESTMENT INTEREST INCOME | 1,624,191 | 1,630,000 | 2,900,000 | 3,005,000 | 105,000 | 3.6% |
| 12 | | | | | | |
| OTHER REVENUE SOURCES: | | | | | | |
| 14 Rental Income | 2,474,607 | 2,600,000 | 2,404,262 | 1,672,488 | (731,774) | -30.4% |
| 15 Advertising Income | 1,183,691 | 1,205,307 | 1,205,307 | 1,233,331 | 28,024 | 2.3% |
| 16 Other Income | 1,091,719 | 772,488 | 772,488 | 781,488 | 9,000 | 1.2% |
| 17 TOTAL OTHER REVENUES | 4,750,017 | 4,577,795 | 4,382,057 | 3,687,307 | (694,750) | -15.9% |
| 18 | | | | | | |
| 19 TOTAL MOTOR BUS | 114,350,328 | 132,453,297 | 129,095,907 | 143,492,401 | 14,396,495 | 11.2% |
| 20 | | | | | | |
| AMERICAN DISABILITIES ACT: | | | | | | |
| 22 Passenger Fares-Redi Wheels | 887,383 | 955,868 | 900,000 | 909,000 | 9,000 | 1.0% |
| 23 Local TDA 4.5 Redi Wheels | 1,917,934 | 2,090,825 | 2,090,825 | 2,471,745 | 380,920 | 18.2% |
| 24 Local STA - Paratransit | 344,659 | - | - | 1,658,475 | 1,658,475 | n/a |
| 25 Operating Grants | 3,761,768 | 2,084,957 | 2,084,957 | 2,075,524 | (9,433) | -0.5% |
| 26 Sales Tax Revenue - ADA | - | 4,281,834 | 2,832,493 | 6,915,641 | 4,083,148 | 144.2% |
| 29 Interest Income-Paratransit Fund | 360,646 | 400,000 | 400,000 | 595,000 | 195,000 | 48.8% |
| 30 SMCTA Measure A Redi-Wheels | 3,453,672 | 3,454,128 | 3,454,128 | 3,640,000 | 185,872 | 5.4% |
| 31 SM County Measure K & Other | 3,750,000 | 2,500,000 | 2,500,000 | - | (2,500,000) | -100.0% |
| 32 Measure M Paratransit | 1,833,875 | 1,400,000 | 1,400,000 | 1,400,000 | - | 0.0% |
| 33 TOTAL ADA PROGRAMS | 16,835,809 | 18,998,212 | 17,493,003 | 19,665,385 | 2,172,382 | 12.4% |
| 34 | | | | | | |
| MULTI-MODAL TRANSIT PROGRAMS: | | | | | | |
| 36 Transfer from SMCTA for Caltrain | 6,169,761 | 6,908,256 | 6,908,256 | 7,839,419 | 931,163 | 13.5% |
| 37 Other Sources - Caltrain | - | 726,148 | 726,148 | 1,316,704 | 590,556 | 81.3% |
| 38 AB434, TA Funded Shuttles & Other | 322,950 | 414,000 | 414,000 | 417,100 | 3,100 | 0.7% |
| 39 Employer SamTrans Shuttle Funds | 1,380,064 | 1,487,200 | 1,332,594 | 1,594,700 | 262,106 | 19.7% |
| 40 Dumbarton Rental Income | - | 425,880 | 425,880 | 286,316 | (139,564) | -32.8% |
| 41 Sales Tax Revenue - Gen. Operating Asst. | 316,014 | 262,326 | 117,526 | 380,795 | 263,268 | 224.0% |
| 42 TOTAL MULTI-MODAL | 8,188,789 | 10,223,810 | 9,924,404 | 11,835,034 | 1,910,630 | 19.3% |
| 43 TOTAL REVENUES | 139,374,926 | 161,675,319 | 156,513,313 | 174,992,820 | 18,479,507 | 11.8% |

**SAN MATEO COUNTY TRANSIT DISTRICT
FY2020 ADOPTED OPERATING BUDGET**

Attachment A

| | <u>FY2018 ACTUAL</u> | <u>FY2019 BUDGET</u> | <u>FY2019 FORECAST</u> | <u>FY2020 ADOPTED BUDGET</u> | <u>Adopted FY2020 Budget vs FY2019 Forecast</u> | <u>Percent Change</u> |
|-----------------------------------|--------------------------------------|--------------------------|----------------------------|--------------------------------------|---|---------------------------|
| | A | B | C | D | E = D-C | F = E/C |
| SOURCES OF FUNDS: | | | | | | |
| DISTRICT OPERATING EXPENSE | | | | | | |
| 1 | Motor Bus Wages and Benefits | 64,934,239 | 69,119,448 | 69,503,588 | 76,128,611 | 6,625,023 9.5% |
| 2 | Services | | | | | |
| 3 | Board of Directors | 89,273 | 132,116 | 132,116 | 132,116 | - 0.0% |
| 4 | Contracted Vehicle Maintenance | 997,186 | 1,302,319 | 1,302,319 | 1,295,519 | (6,800) -0.5% |
| 5 | Property Maintenance | 1,426,043 | 1,589,000 | 1,589,000 | 1,710,144 | 121,144 7.6% |
| 6 | Professional Services | 4,862,855 | 4,885,750 | 4,758,867 | 5,788,143 | 1,029,276 21.6% |
| 7 | Technical Services | 6,898,902 | 8,750,264 | 7,548,546 | 9,348,980 | 1,800,434 23.9% |
| 8 | Other Services | 2,883,432 | 3,661,480 | 3,044,720 | 3,675,419 | 630,699 20.7% |
| 9 | | | | | | |
| 10 | Materials & Supply | | | | | |
| 11 | Fuel and Lubricants | 3,116,764 | 3,950,821 | 3,866,916 | 3,936,141 | 69,225 1.8% |
| 12 | Bus Parts and Materials | 1,859,297 | 2,036,780 | 1,996,929 | 2,044,369 | 47,440 2.4% |
| 13 | Uniform and Drivers Expense | 371,510 | 564,226 | 524,414 | 656,813 | 132,399 25.2% |
| 14 | Timetables and Tickets | 103,053 | 283,500 | 111,101 | 283,500 | 172,399 155.2% |
| 15 | Office Supplies/Printing | 465,984 | 454,234 | 605,814 | 615,716 | 9,901 1.6% |
| 16 | Other Materials and Supply | 148,476 | 150,300 | 150,300 | 143,600 | (6,700) -4.5% |
| 17 | | | | | | |
| 18 | Utilities | | | | | |
| 19 | Telecommunications | 529,342 | 712,296 | 607,299 | 712,500 | 105,201 17.3% |
| 20 | Other Utilities | 1,216,108 | 1,058,000 | 1,058,000 | 1,323,530 | 265,530 25.1% |
| 21 | Insurance | 1,268,445 | 1,501,669 | 1,501,669 | 1,524,531 | 22,862 1.5% |
| 22 | Claims Reserves and Payments | 239,996 | 1,455,563 | 1,455,563 | 1,455,563 | - 0.0% |
| 23 | Workers Compensation | 1,089,452 | 3,666,068 | 3,666,068 | 3,732,568 | 66,500 1.8% |
| 24 | Taxes and License Fees | 666,176 | 795,415 | 794,398 | 919,556 | 125,159 15.8% |
| 25 | Leases and Rentals | 178,527 | 185,292 | 185,292 | 191,926 | 6,634 3.6% |
| 26 | Promotional and Legal Advertising | 427,672 | 1,292,750 | 757,646 | 1,460,750 | 703,104 92.8% |
| 27 | Training & Business Travel | 324,547 | 770,855 | 427,995 | 869,793 | 441,798 103.2% |
| 28 | Dues & Membership | 103,779 | 150,483 | 124,688 | 172,143 | 47,455 38.1% |
| 29 | Postage and Other | 60,050 | 237,780 | 110,221 | 184,780 | 74,559 67.6% |
| 30 | | | | | | |
| 31 | Total District Operated Buses | 94,261,109 | 108,706,409 | 105,823,467 | 118,306,711 | 12,483,243 11.8% |
| 32 | | | | | | |
| 33 | CONTRACTED BUS SERVICES | | | | | |
| 34 | Contracted Urban Bus Service | 16,885,226 | 20,153,372 | 19,718,734 | 21,551,200 | 1,832,466 9.3% |
| 35 | Coastside Services | 1,733,232 | 1,742,000 | 1,700,000 | 1,738,200 | 38,200 2.2% |
| 36 | Redi Coast Non-ADA | 212,782 | 266,200 | 240,000 | 263,700 | 23,700 9.9% |
| 37 | La Honda - Pescadero | 54,863 | 55,130 | 55,130 | 55,130 | - 0.0% |
| 38 | SamCoast - Pescadero | 132,243 | 140,800 | 140,800 | 143,700 | 2,900 2.1% |
| 39 | CUB Related Wages & Benefits | 463,254 | 479,296 | 479,296 | 499,764 | 20,467 4.3% |
| 40 | CUB Related Other Support | 113,423 | 124,100 | 152,489 | 118,500 | (33,989) -22.3% |
| 41 | CUB Insurance | 444,729 | 567,590 | 567,590 | 597,097 | 29,507 5.2% |
| 42 | CUB Claims Reserves & Payments | 49,469 | 218,400 | 218,400 | 218,400 | - 0.0% |
| 43 | Total Contracted Bus Service | 20,089,219 | 23,746,888 | 23,272,439 | 25,185,691 | 1,913,251 8.2% |
| 44 | | | | | | |
| 45 | TOTAL MOTOR BUS | 114,350,328 | 132,453,297 | 129,095,907 | 143,492,401 | 14,396,495 11.2% |

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FY2020 ADOPTED OPERATING BUDGET**

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| | <u>FY2018 ACTUAL</u> | <u>FY2019 BUDGET</u> | <u>FY2019 FORECAST</u> | <u>FY2020 ADOPTED BUDGET</u> | <u>Adopted FY2020 Budget vs FY2019 Forecast</u> | <u>Percent Change</u> |
|---|-------------------------------------|--------------------------|----------------------------|--------------------------------------|---|---------------------------|
| | A | B | C | D | E E = D-C | F F = E/C |
| <u>SOURCES OF FUNDS:</u> | | | | | | |
| AMERICAN DISABILITY ACT PROGRAMS | | | | | | |
| 46 | Elderly & Disabled/Redi-Wheels | 5,409,856 | 8,012,000 | 5,230,000 | 8,024,300 | 53.4% |
| 47 | ADA Sedan/Taxi Service | 4,915,697 | 3,810,900 | 5,450,000 | 3,834,100 | (1,615,900) -29.6% |
| 48 | Coastside ADA | 1,739,406 | 1,830,600 | 1,830,600 | 1,921,400 | 90,800 5.0% |
| 49 | ADA Related Wages & Benefits | 2,989,196 | 3,199,257 | 2,838,759 | 3,113,135 | 274,376 9.7% |
| 50 | ADA Related Other Support | 1,272,026 | 1,525,758 | 1,523,947 | 2,127,186 | 603,239 39.6% |
| 51 | ADA Insurance | 376,371 | 401,297 | 401,297 | 426,864 | 25,567 6.4% |
| 52 | ADA Claims Reserves & Payments | 133,257 | 218,400 | 218,400 | 218,400 | - 0.0% |
| 53 | Total ADA Programs | 16,835,809 | 18,998,212 | 17,493,003 | 19,665,385 | 2,172,382 12.4% |
| 54 | | | | | | |
| 55 | MULTI-MODAL TRANSIT PROGRAMS | | | | | |
| 56 | | | | | | |
| 57 | CALTRAIN SERVICE | | | | | |
| 58 | Peninsula Rail Service | 6,169,761 | 7,634,404 | 7,634,404 | 9,156,123 | 1,521,719 19.9% |
| 59 | Total Caltrain Service | 6,169,761 | 7,634,404 | 7,634,404 | 9,156,123 | 1,521,719 19.9% |
| 60 | | | | | | |
| 61 | OTHER SUPPORT | | | | | |
| 62 | SamTrans Shuttle Service | 1,740,156 | 2,053,999 | 1,740,000 | 2,128,700 | 388,700 22.3% |
| 63 | Shuttle Related Wages & Benefits | 100,607 | 100,607 | 100,607 | 89,095 | (11,512) -11.4% |
| 64 | Dumbarton M.O.W. | - | 260,000 | 260,000 | 286,316 | 26,316 10.1% |
| 65 | Maintenance multimodal Facilities | 178,265 | 174,800 | 189,393 | 174,800 | (14,593) -7.7% |
| 66 | Total Other Support | 2,019,028 | 2,589,406 | 2,290,000 | 2,678,911 | 388,911 17.0% |
| 67 | | | | | | |
| 68 | TOTAL MULTI-MODAL PROGRAMS | 8,188,789 | 10,223,810 | 9,924,404 | 11,835,034 | 1,910,630 19.3% |
| 69 | | | | | | |
| 70 | TOTAL OPERATING EXPENSES | 139,374,926 | 161,675,319 | 156,513,313 | 174,992,820 | 18,479,507 11.8% |